CLEAN ENERGY FINANCE CORPORATION

Australian Regional Development Conference Oliver Yates, Chief Executive Officer August 2015



CEFC Mission

Accelerate Australia's transformation towards a more competitive economy in a carbon constrained world, by acting as a catalyst to increase investment in emissions reduction

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Agenda



Renewable energy and energy productivity: Benefits for regional communities

- 1. About the CEFC
- 2. Overview of our investments
- 3. Australia's renewable energy resources
- 4. Opportunities for regional industries and communities to benefit from renewable energy and energy efficiency
- 5. Case studies







About the CEFC



Facilitating increased flows of finance into clean energy in Australia

- > Australian Government-owned corporation that operates like a traditional financier
- Finance for renewable energy, energy efficiency, and low-emissions technologies
- >Access to \$2 billion a year over 5 years.
- We take a commercial approach and expect a return on investment.
- Finance terms for specific project needs. Can work on projects that are smaller, more complex or new to the Australian market
- Facilitate the participation of private sector banks by sharing our expertise, acting as a co-financier and pioneering new financing structures.



CEFC highlights



Clean Energy Finance Corporation

Helping drive Australia's push to a competitive clean energy economy

CEFC HIGHLIGHTS

\$1.4b

TOTAL CEFC COMMITMENTS

\$3.5b

TOTAL PROJECT VALUE

55

DIRECT INVESTMENTS

34

PROJECTS CO-FINANCED

Since the CEFC began investing in 2013

Who the CEFC is financing



LOCAL COUNCILS AGRIBUSINESS NOT-FOR-PROFIT Co-generation Lighting Bioenergy Street lighting · Heating, ventilation, Refrigeration Building lighting & air-conditioning Solar-thermal (HVAC) greenhouse Municipal waste- Solar PV Solar PV to- energy (WTE) MINING **HOUSEHOLDS** Waste coalmine Solar leasing Gas-to-energy • Solar & storage MANUFACTURING ' • Refrigeration, freezers & COMMERCIAL ovens **PROPERTY RETAIL/SMALL BUSINESS** • Air compressors & Commercial solar Lighting pumps Chillers HVAC • Waste heat, steam • Tri-generation Chillers capture & reuse Smart controls Refrigeration • High-efficiency HVAC production equipment WTE

What the CEFC is financing



OFF-GRID

- Solar-thermal greenhouse
- Solar PV for businesses & councils
- Waste coal-mine gas to electricity
- Off-grid wind & solar for mine sites.

UTILITIES

- Solar Farms
- Wave Energy Technology
- High-efficiency gas
- Hvdro

ENERGY EFFICIENCY

- Lighting & sensors
- Elevators Heating & Ventilation
- Air-Conditioning
- Chillers
- Insulation
- Smart controls
- Variable speed drives
- Light vehicles electric, hybrid and best in class fuel efficient
- Trucks high performance vehicles and electric

BIOENERGY

- Municipal waste-toenergy
- Biogas in piggeries, poultry, abattoirs & rendering
- Plant waste-to-energy
- Biofuel
- Bagasse

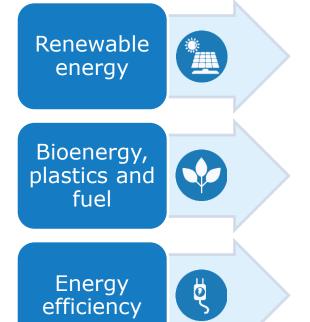
INDUSTRIAL

Refrigeration, freezers & ovens

- Printing presses
- Air compressors & pumps
- Chillers
- New or upgraded highefficiency production equipment
- Cogeneration
- Trigeneration

Opportunities for regional Australia

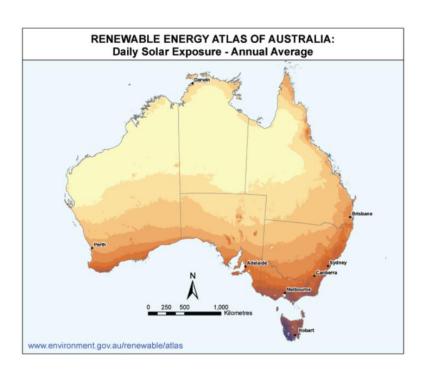




- Local generation of energy & resilience
- Local income and jobs
- Long-term price stability
- Reduce exposure to CO2 risk
- Cheaper source of energy
- Economic growth opportunity
- Displaces fossil fuel use
- Strengthens Australia's balance of trade
- Improves energy security
- Saves money
- Improves productivity
- Reduces exposure to energy price volatility
- Other benefits (e.g. better buildings)

Australia has vast solar energy resources



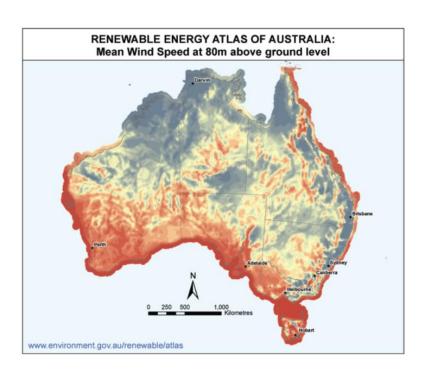


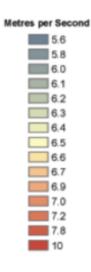


Source: BOM, Geoscience Australia © Clean Energy Finance Corporation 8

Australia has vast wind energy resources



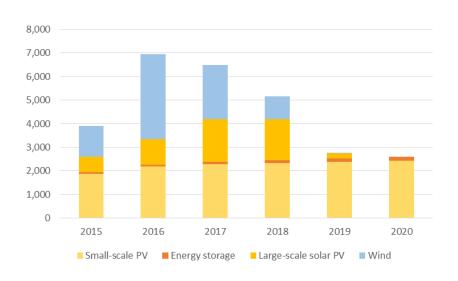




Solar and wind in Australia: how much will regional Australia capture?



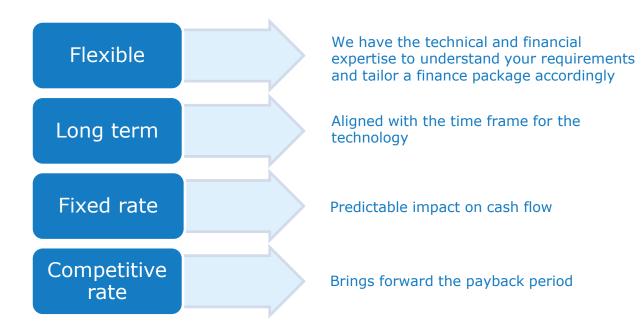
Annual estimated investment in renewables and energy storage (AUD \$M)



- Up to \$30 billion of investment to 2020 and \$40 billion over the life of the scheme.
- > Up to 15,000 jobs.
- > 30-50 major projects
- Thousands more businesses and households with solar

CEFC finance is available to capture this opportunity





Finance for regional industries



The CEFC has over \$300m in finance programs available to businesses for investments in equipment that will lower energy costs

- > Irrigation motors, pumps and other equipment
- > Heating, ventilation and air conditioning
- Lighting
- Processing equipment upgrades
- Refrigeration and cool stores
- > Solar PV, solar hot water and heat pumps
- Variable speed drives
- More fuel efficient vehicles.
- Waste diversion and waste-to-energy
- > And more!



Image courtesy of Irrigation Australia

Cutting costs with more efficient lighting and buildings



Lighting and building upgrades can cut costs and save rate payers money





Comprehensive building upgrades

Energy savings of 66%



Replacing street lights with high efficient LED lighting

Street lighting energy savings of 70%

Cutting costs with more efficient refrigeration and freezing



Smart upgrades to refrigeration and freezing equipment can cut costs and improve business competitiveness.

Produce coolstores



New efficient refrigeration system

Energy savings of between 25-40%

Food manufacturers



State of the art industrial spiral freezers

Increases in refrigeration capacity and reductions in freezing times

Energy savings of up to 55%

Cutting costs by investing in solar



Investing in solar can reduce reliance on the grid and provide a hedge against rising electricity prices

Produce coolstore



Large-scale solar PV systems (~100 kW)

Reduce grid energy use by 10-25 per cent

Beef producer



Solar PV at 15 sites across Queensland

Reduced grid energy demand by around 30 per cent

Waste-to-energy and on-site energy CEFC



Turning waste into onsite energy can offset grid electricity use & reduce costs

Egg producer



Anaerobic digester turning chicken manure and other waste to energy

Will provide 100% of energy in nonpeak periods and save more than \$250,000 per year

Meat processors



Biogas and water treatment plants

Gas-fired tri-generation plant

Saving more than \$1 million a year on natural gas costs

Cutting grid electricity use by about a third

Case study: Moree Solar Farm



\$46 million in senior debt for one of Australia's largest grid-connected solar PV power stations

- CEFC underwrote the senior debt
- Investment supports innovative on-grid, large scale solar with single axis tracking to increase performance
- CEFC provided finance even with merchant power price risk.
- ▶ 150 people currently employed for construction including 50 locals.
- Up to 40 local businesses benefitting from construction-related expenditure.





Case study: Solar and storage for DeGrussa copper mine



\$15 million for Australia's largest solar and battery storage project to date with Sandfire Resources

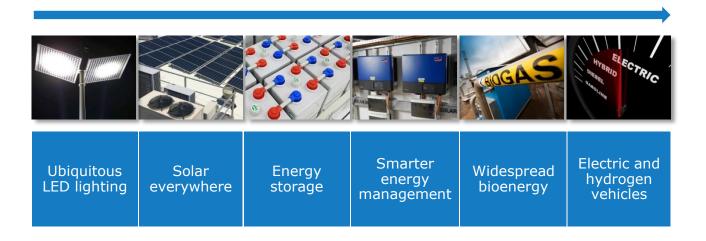
- 34,000 panel, 10.6MW solar PV array with 6MW of battery storage integrated with existing diesel-fired power station.
- Designed to provide majority of DeGrussa's daytime electricity requirements
- Will offset around 5 million litres of diesel fuel per annum, abating over 12,000 tonnes of CO2-e annually





What is coming next?

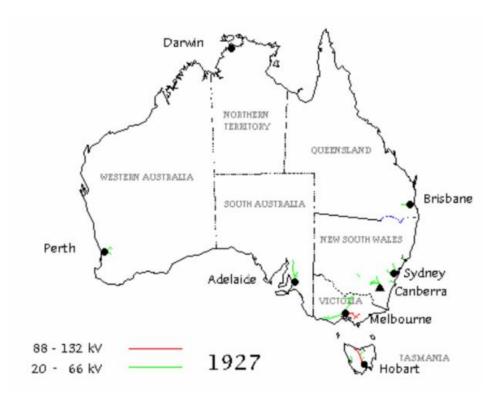




Exporting renewable energy?

Distributed energy generation, energy efficiency and bioenergy will improve regional resilience





The CEFC is here to help regional Australia become a clean energy powerhouse



Visit our website for more information:

cleanenergyfinancecorp.com.au

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