CLEAN ENERGY FINANCE CORPORATION

Presentation to Bioenergy Conference of Australia

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CEFC Mission

Accelerate Australia's transformation towards a more competitive economy in a carbon constrained world, by acting as a catalyst to increase investment in emissions reduction

"Bioenergy: A Growing Role in Australia's CEFC Energy Future"

Outline

- 1. Role of the Clean Energy Finance Corporation
- 2. Potential for growth in Australian bioenergy market
- 3. CEFC finance opportunities for bioenergy projects
- 4. Case studies of CEFC finance in bioenergy
- 5. Summary



CEFC's role – partnering with the private sector to encourage investment



Dedicated resources

- Private sector finance expertise with public purpose to pursue energy efficiency and renewable energy across the economy
- Invest the time and resources to understand the project, technology, the potential wider impact and develop innovative financing structures

Flexible and persistent

- Loans can be tailored to suit business and life of project
- Can work on projects that are smaller, more complex or new to the Australian market

Paving the way for others

Operate as a co-financer to encourage greater bank participation in the sector

How the CEFC Works ...



- Adopts a commercial approach with tight criteria and filtering of investment projects
- > Seeks investments with externalities that benefit the economy:
 - Assisting technologies to move down the cost curve
 - Building skills and supply chain capacity
 - Providing a demonstration effect
 - Emissions reduction
- > Co-financing & private sector leverage is integral to CEFC strategy



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Outcomes after 18 months in operation

- Contracted investments of over \$900 million in projects with a total value of over AUD\$3 billion
- > These projects are helping deliver:
 - Lower energy costs for businesses, thereby improving competitiveness
 - 700MW of clean electricity generation capacity
 - Emissions reductions of 4.2 million tonnes
 CO2e annually (once projects are constructed)
 - Low cost abatement– positive return of AUD\$2.40 p/tonne of carbon saved by these projects

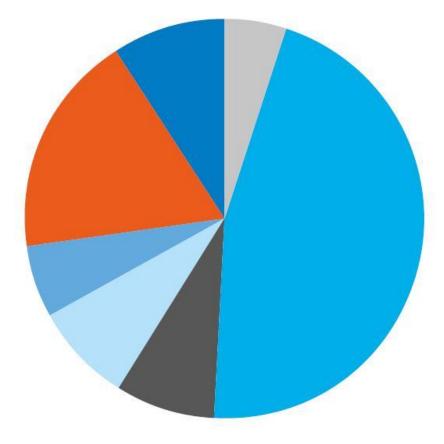




CEFC is working right across the economy



CEFC portfolio by sector type (CEFC AUD\$ funded in %)



| Agriculture, Forestry and Fishing | 9% |
|-----------------------------------|-----|
| Commercial Buildings | 18% |
| Government | 6% |
| Manufacturing/Industry | 8% |
| Mining | 8% |
| Utilities | 46% |
| Residential | 5% |

Types of bioenergy projects the CEFC can finance



LOCAL COUNCILS Municipal waste- toenergy

MINING Bioenergy to power mine sites using crops & waste-water MANUFACTURING Biogas using meatprocessing waste & processed food

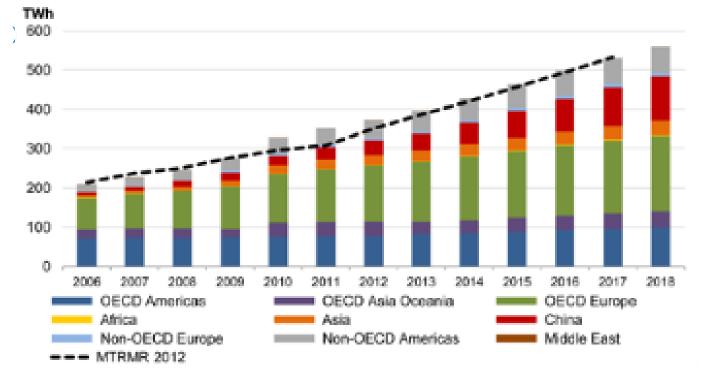
AGRICULTURE Biogas in piggeries & poultry using waste products **TRANSPORT** Biofuels for trucks & commercial vehicle fleets

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Global bioenergy market



- Bioenergy is the single largest renewable energy source today, providing 10% of world primary energy supply.
- > 1.5% of world electricity generation comes from bioenergy



Bioenergy generation and projection by region (Source IEA 2013)

Huge potential for growing bioenergy market



- There is huge potential for a growing Australian bioenergy market for domestic consumption and export
- Favourable market conditions including: high gas, electricity and oil prices; changing consumer preferences; and greater knowledge spill-over from growing international bioenergy market
- Opportunity to position Australia at forefront of new bioenergy technologies
- Potential to diversify our domestic energy sources and energy exports, contribute to economic growth and demand for agricultural inputs.



Opportunities from a growing bioenergy sector



- Better access to and lower cost of energy through on-site generation;
- Lower waste and energy costs can improve business productivity & competitiveness
- Can provide energy security in remote areas and diversify our energy mix
- Significant emission reduction potential
- Can create new areas of economic growth, particularly in rural Australia, with potential opportunities in technology development



But there are challenges in financing bioenergy projects



- A lot of the bioenergy market (particularly biogas and biofuel) in earlier stage of development than some other renewable technologies like wind & solar PV
- Bioenergy technology often more complex process, conversion of source to energy can be up to 7-step process
- Limited projects developed in Australian market compared to overseas (e.g. biofuel market in US and Brazil, waste-to-energy in Europe)
- Technology and fuel source differ substantially from application to application
- Complexity of the project & the number of parties involved



Different sizes of projects



How the CEFC can assist bioenergy projects

- Providing finance for a project or corporate loan to enable the rollout of a number of bioenergy projects
- Providing technical advice around structuring finance
- Building a consortium and bringing in new co-financiers to partner with the CEFC
- Helping to attract and work with equity partners
- Finance to support R&D
- Share learning with other financiers





Types of finance structures available for bioenergy projects

- Project Finance: for larger scale renewable projects as well as smaller projects that have specific features that may make them harder for commercial banks to finance alone
- Corporate Loan: for creditworthy corporates that may have one or more clean energy or efficiency projects of various sizes
- Aggregation funding: to provide finance for a number of smaller projects in conjunction with commercial banks or other service or finance providers



Case study: improving productivity by turning waste into energy



- Garden products supplier is turning organic food waste into energy through a \$4 million anaerobic digestion plant with a capacity of up to 2MW
- Plant will produce sufficient energy to power all equipment & vehicles, reducing waste and energy costs for the business
- Divert 35,000 tonnes commercial & industrial waste from landfill







Case study: municipal waste-to-energy

- Turning municipal waste into energy can significantly improve local government energy productivity
- Example is the new waste-to-energy plant in the Pilbara utilising Australian gasification technology
- Pilbara facility can process 75% of all waste generated by Port Hedland & East Pilbara Council areas and convert non-recyclable components of this waste to base load renewable energy.
- Capacity of 16.6MW, saving 135,000 tonnes of CO2-e p.a.





Case Study: Meat processing bioenergy

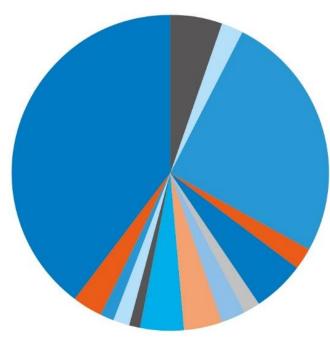
- Corporate loan facility of up to \$15 million for the installation of a biodigester and energy efficient rendering facilities at Bindaree Beef
- Halve power bills
- Boost competitiveness
- Reduce annual carbon emissions by 75%



The Future



- Strong pipeline: Over 80 proposals seeking CEFC finance of almost \$3 billion for a total project value of over \$9 billion
- Nearly 40% of these proposals are in bioenergy i.e. around \$950 million in CEFC finance



(As at 30 September 2014)

| Bioenergy | 38.7% |
|--|-------|
| Cogen | 3.1% |
| Generation/Distribution | 1.4% |
| HVAC, Monitoring Systems | 1.5% |
| Hybrid | 1.2% |
| Hydro | 4.3% |
| Industrial Process Improvement | 3.8% |
| Lighting | 2.3% |
| Ocean | 1.7% |
| Other | 5.2% |
| Refrigeration | 2.3% |
| Solar PV | 26.9% |
| Solar Thermal | 2.1% |
| Wind | 5.4% |



Summary

- > There is a large portfolio of potential bioenergy projects in Australia
- > Yet there are still hurdles to financing bioenergy projects
- CEFC is here to help unlocking the potential of the bioenergy market in Australia
- Want to be a financing leader in the bioenergy space and work with industry to see bioenergy make an increasing contribution to Australia's future energy mix





Visit our website for more information at: cleanenergyfinancecorp.com.au

